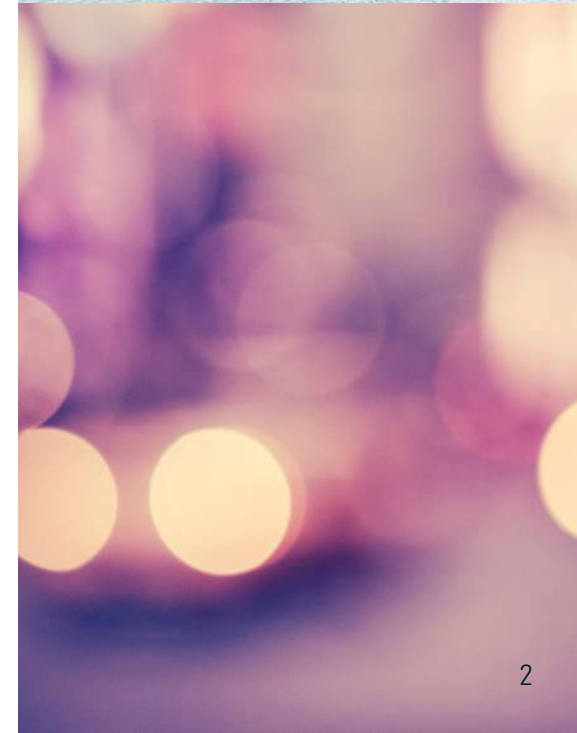


*HISPANICS IN  
COMMERCIAL  
REAL ESTATE  
ANNUAL  
REPORT  
2023*



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# *OUR MISSION*

To Advance Diversity, Equity and Inclusion Specifically in the Hispanic Market in All Functions of Commercial Real Estate

We are a purpose driven organization focused on advancing the careers of Hispanics in Commercial Real Estate and introducing Hispanics to Commercial Real Estate.

This is the organizations inaugural annual report we are extremely humbled to have the opportunity to be here with such positive news on all that was accomplished in our 1st year.



# *MESSAGE FROM THE CHAIR*

I want to express my sincere gratitude for a fantastic past year filled with accomplishments and shared dedication to our mission. Your unwavering support has been instrumental in our success. As we reflect on our achievements, it's clear that there's a significant need in our community. Your continued support is crucial to maintaining our mission and vision.

We have exciting plans for the future, and together, we can make an even greater impact. Let's continue working hand in hand to address the challenges ahead. Thank you for your commitment to HCRE. The collaborative efforts of our remarkable Board of Directors are driving this remarkable work. Together our strengths lies in creating a brighter, more equitable future for all. I want to express sincere gratitude for your remarkable efforts, time to strengthen our vision, your dedication is fully appreciated.

Sincerely,

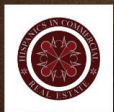
A handwritten signature in black ink, appearing to read 'Freddy Flores', with a stylized flourish at the end.

Freddy Flores

Chair of the Board

# 2023 ACCOMPLISHMENTS

- ❖ Non-Profit Status Achieved
- ❖ Established Board of Directors
- ❖ First Kickoff Event Drawing Over 50+ Industry People in Support
- ❖ Successful Fundraising for Two (2) Scholarships
- ❖ Monetary Support to Assist Casa Central's Violence Prevention and Intervention Program
- ❖ Completed Partnership Plan with Project Reap to Sponsors Candidates



HCRE Chicago

APPLY TO JOIN OUR  
BOARD OF DIRECTORS

Want to make a difference? Apply to join our Board of Directors. Join our mission in promoting a more diverse, inclusive, & equitable industry. Apply to become a board member today!



HCRE Chicago

LAUNCH  
EVENT



# 2023 FINANCIAL REPORT

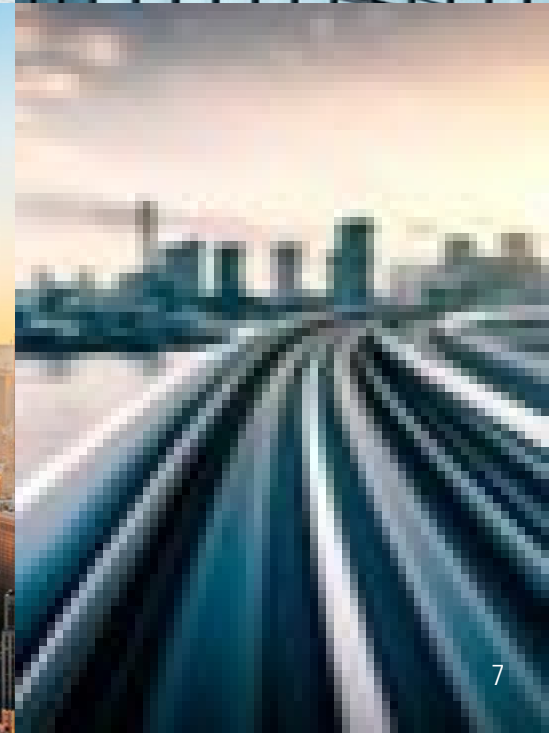
	January	February	March	April	May	June	July	August	September	October	November	December	Total - 2023 2024	Budget 2024-2025	Assumptions
<b>Revenues</b>															
Kickoff Event Sponsorships / Ticket Sales	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,797	\$ 5,338	\$ -	\$ -	\$ 11,134	\$ -	
Donations (Freddy Donation)	-	-	-	-	-	-	-	-	-	-	-	1,000	1,000	-	
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Total Revenues</b>	-	-	-	-	-	-	-	-	5,797	5,338	-	1,000	12,134	-	
<b>Expenses</b>															
Bank Service Charge	-	-	-	-	-	-	-	-	-	75	6	3	84	-	
Charitable Contribution	-	-	-	-	-	-	-	-	-	-	-	1,049	1,049	-	
Credit Card Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Food & Beverage	-	-	-	-	-	-	-	-	-	-	4,141	-	4,141	-	
Gifts & Awards	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Parking	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Postage & Freight	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Print & Copy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Professional Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Scholarship	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Telephone	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Travel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Web Page	-	-	42	-	-	-	-	-	-	-	-	-	42	-	
Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Total Expenses</b>	-	-	42	-	-	-	-	-	-	75	4,147	1,052	5,316	-	
<b>Net Operating Income</b>	-	-	(42)	-	-	-	-	-	5,797	5,263	(4,147)	(52)	6,818	-	
<b>Other Income/(Expense)</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Net Income</b>	\$ -	\$ -	\$ (42)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,797	\$ 5,263	\$ (4,147)	\$ (52)	\$ 6,818	\$ -	

2023 marked our inaugural year, and we're incredibly proud and grateful for the tremendous support we received at our first-ever kickoff event toward the year's end.


We are happy to report a Net Operating Income of \$6,818.00 for FY 2023, with this money we will be providing \$4k in scholarships and donating \$1k to Casa Central the largest Hispanic social service agency in the Midwest.

## *FUTURE INITIATIVES*

- Partnerships, Partnerships, & More Partnerships.
- Raise \$25K+ in FY 2024
- Increase Membership and Awareness by Hosting Quarterly Events
- Continued Focus of Education & Mentorship Program







*JOIN US  
IN CREATING A  
HISPANIC LEGACY IN  
COMMERCIAL REAL ESTATE!*

- ❖ Interested in learning more about our membership opportunities?
- ❖ Shoot us an Email @ [hispanicsincre@gmail.com](mailto:hispanicsincre@gmail.com)
- ❖ Or reach out to our Director of Membership – Delilah Ledesma
  - ❖ Direct: +1 312.470.2368
  - ❖ Mobile: +1 708.307.8027
  - ❖ [delilah.ledesma@cushwake.com](mailto:delilah.ledesma@cushwake.com)